

Market Like a Pro In No Time Workshop

Part 1 - Online Marketing

As part of the Market Like a Pro In No time Workshop we will show you how to use several online tools that can help make you create your eye catching marketing materials quick & easy.

And you will then learn how to apply these tools to create an entire online marketing campaign (video, social media post & email marketing piece) for yourself &/or of a listing.

If you did the Optional Homework Assignment.....

You should have a folder on your computer with you today that has the following:

- Your Picture & Company Logo
- Pictures &/or Video Clips of a property
- Pre-Written Description of a property
- 5 Slides of the Best Features of the Property
- 5 Slides of Why You are a Great REALTOR

If you did NOT do the homework assignment, no worries....

You can access a folder on Google Drive by going to <https://goo.gl/AuQfZh> that I've preloaded with stock marketing images for you to choose from or you can use images in canva and not pay for them.

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Flyer

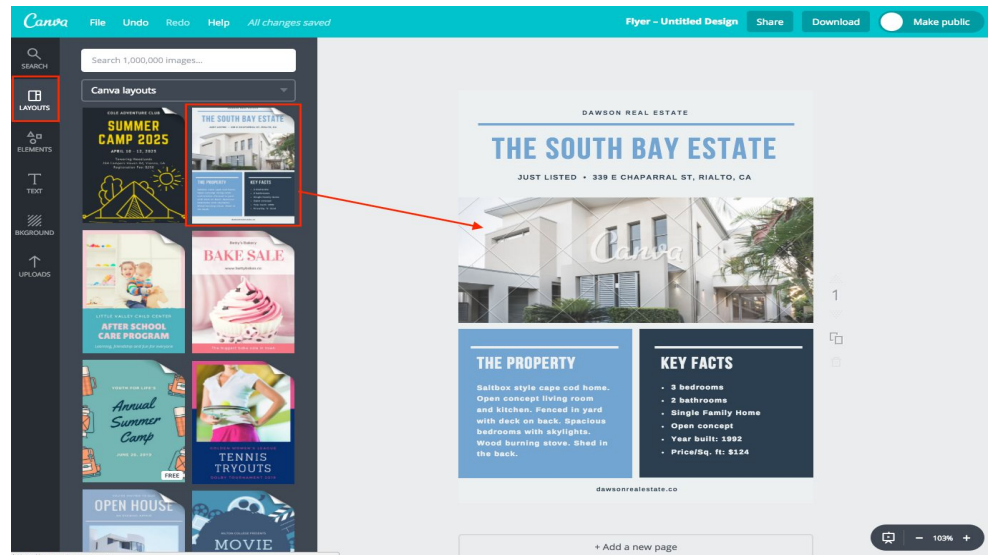
Step 1

Login Your www.Canva.com Account

Click on the More + button in the header, scroll down to Social Media & Email Headers & click on the site you want to make an account header image for (ex. Facebook, Twitter, Instagram, YouTube, etc.)

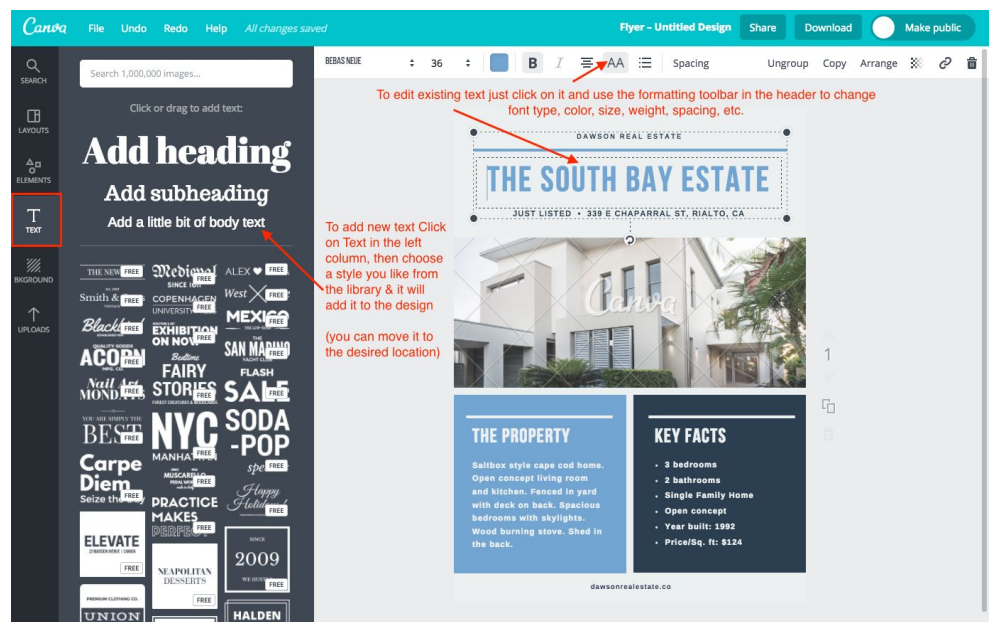
From the Left column, choose/click on Layout and find a Flyer design you like from the library and it will move it over to the right column where you can easily edit/modify it with your Course/Event info.

Note: You can select a premium design, it will not make you pay the \$1 unless you opt to save it without the watermarks



Step 2

- To edit existing text just click on it & use the formatting toolbar to change the font type, size, color, etc.
- To add new text, click on the Text option in the left rail and you will see a library of fonts to choose from, click on the one you like & it will add it to the design (you can move it)

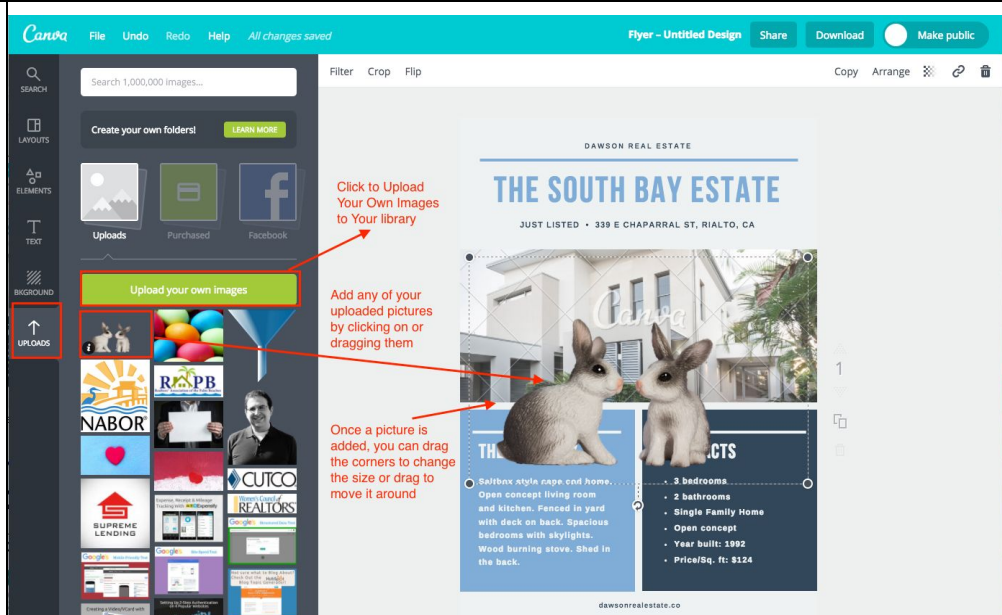


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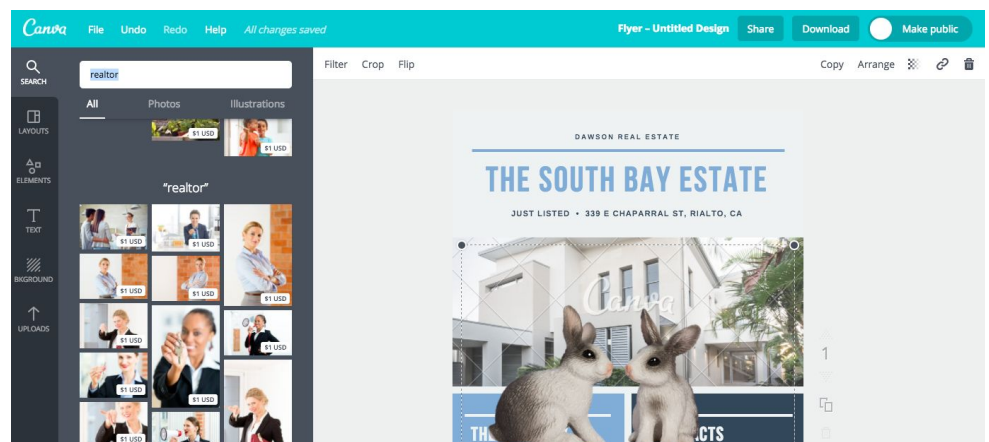
To add any pictures you added, click on Uploads & click on any image (or drag it) in your library to add it to the design

Note: If you didn't upload the pictures beforehand, click on Uploads & then the green Upload Your Own Images button, browse to find the folder on your computer & upload all the images in that folder (you can select multiple at once)



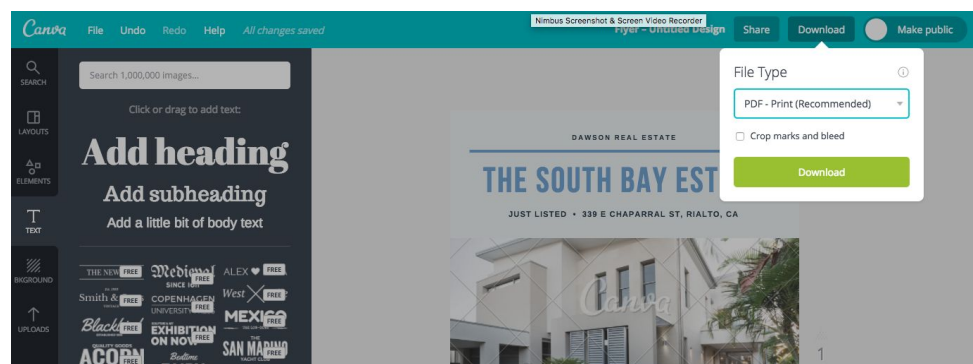
At anytime you can use the search box to find a picture or font out of their library which are free or \$1

(if you save it without the crosshairs)



Step 3

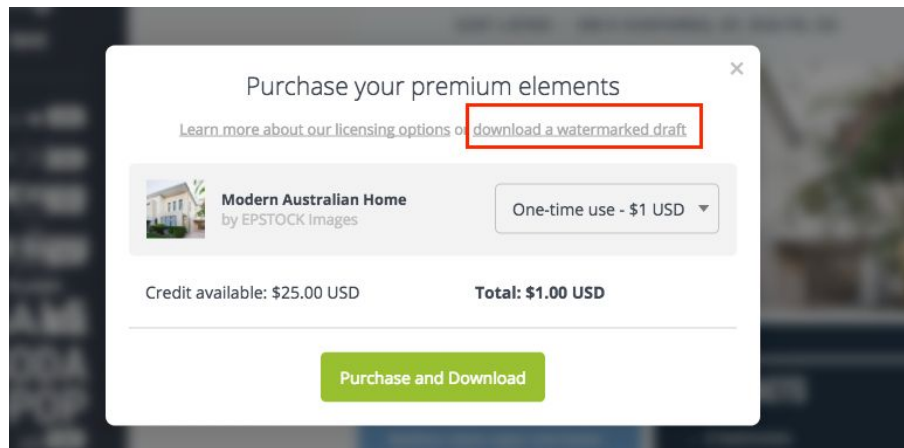
When you are done, click on Download & choose the File Type (jpg, png, pdf standard or pdf printable) & then click the green download button.



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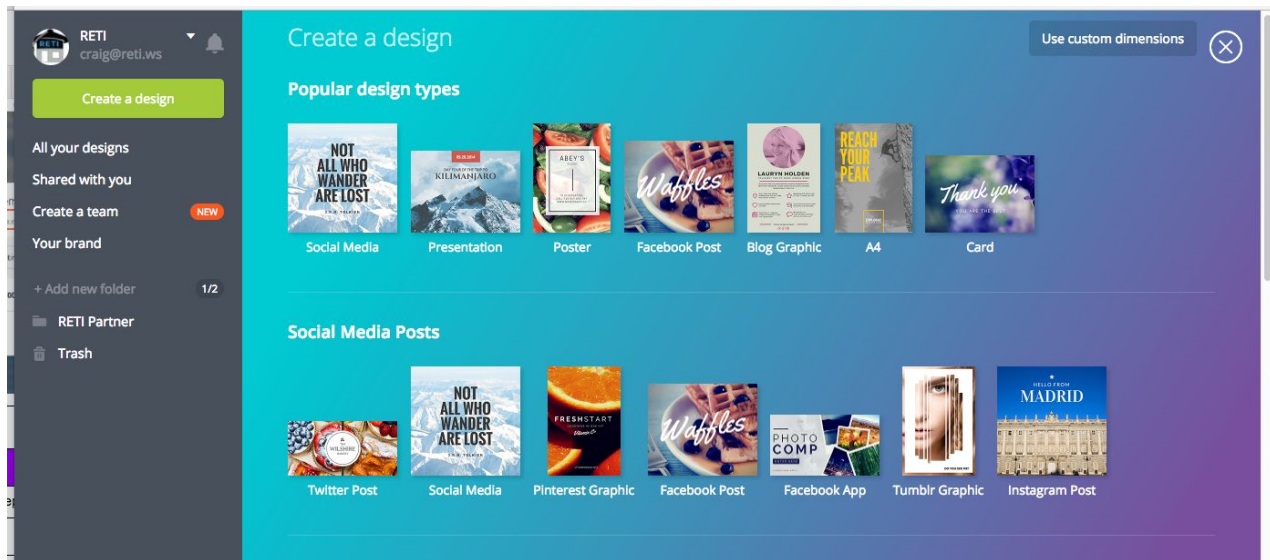
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If you do not wish to pay for it, click on the Download a Watermarked Draft link.



Social Media Post

Repeat the exact process from Flyer except choose **Social Media Posts** in Step 1



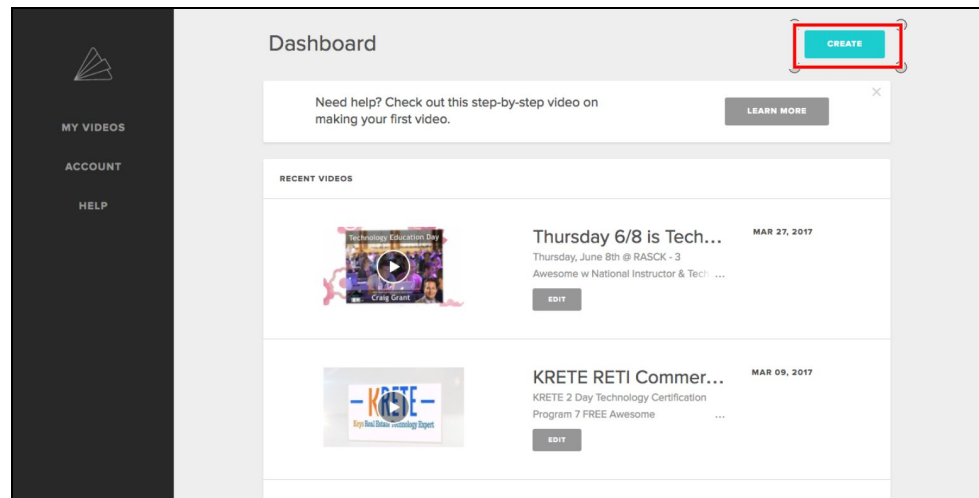
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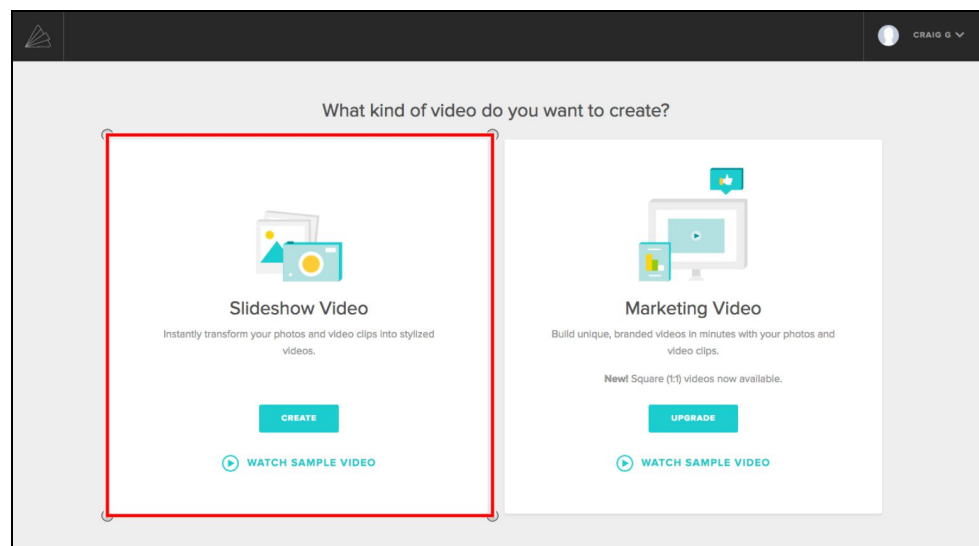
Video Commercial

Login to Your www.Animoto.com account

Then click on the teal **Create** button



Choose **Slideshow Video** option



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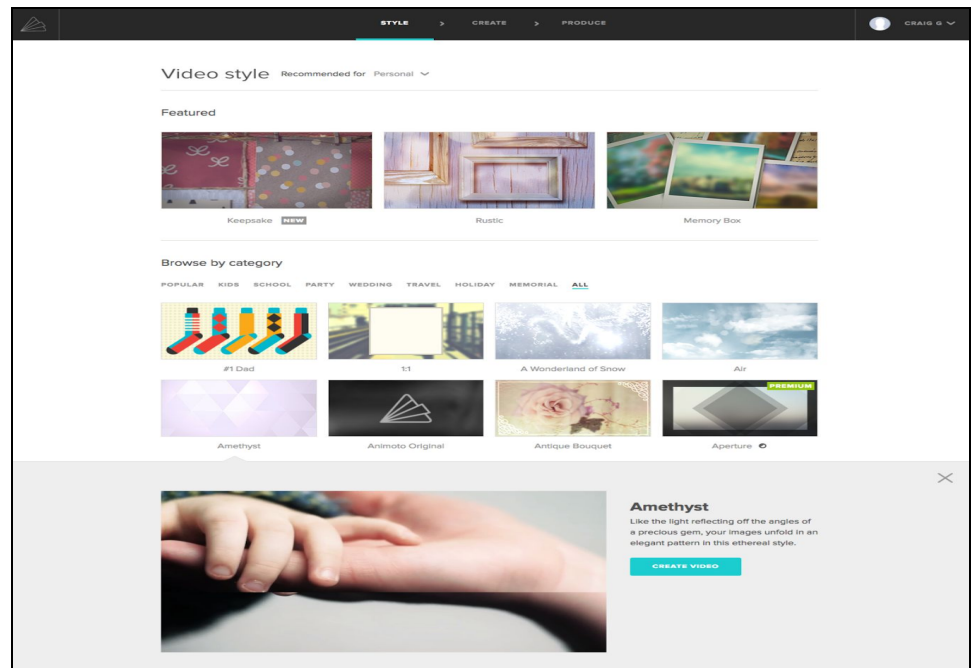
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Click on **All** & then browse through the **Video Style library** to find one you like

To **preview a Video Style** click on it & it will expand to play that video.

Once you find the Video Style, click **Create Video** to proceed to the next step

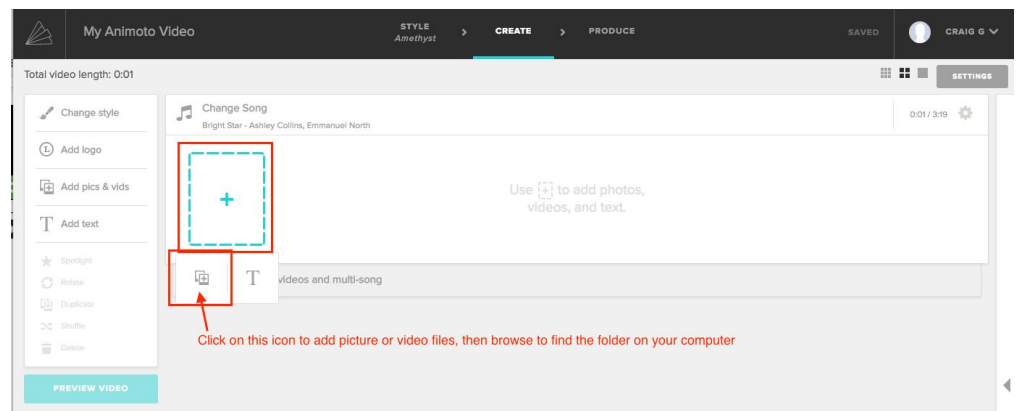
Note: The preview has placeholder pictures and music, but you will be able to add your own pictures & select the style of music you desire.



To add your Pictures &/or Video clips:

Click on the **+** in the box, then choose the **file** icon

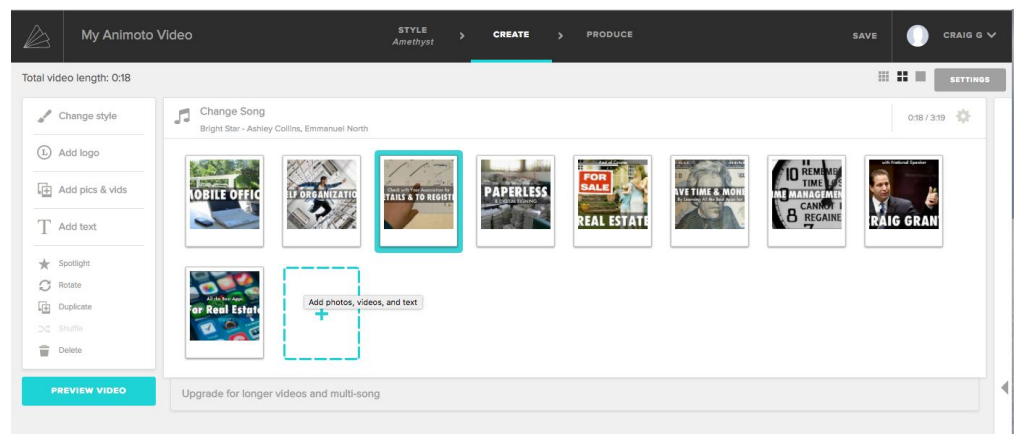
Then click Upload to browse to find the files from the folder on your computer



To Add Text

Click on the **+** in the box, then choose the **T** icon

Note: You can drag any content box to put them in your preferred order

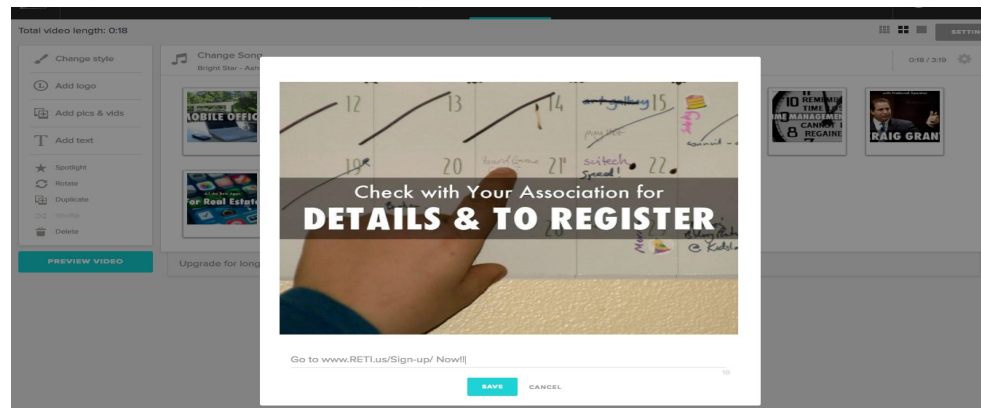


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You can also double-click on any image content box and **add a caption**

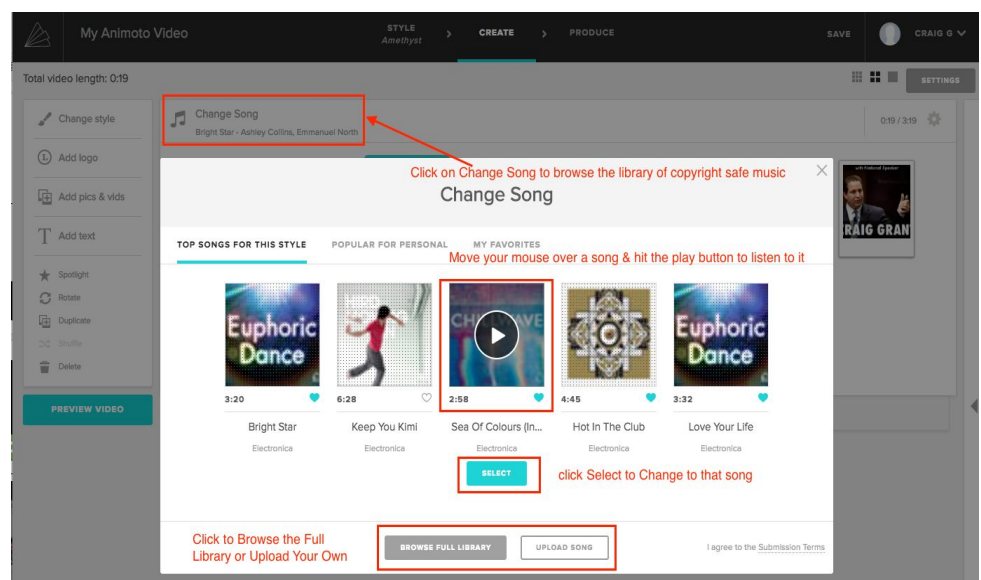
Note: You cannot add caption to video clip content boxes



Click on **Change Song** to access the library of copyright safe music

Mouse over & click the Play button to listen to any song

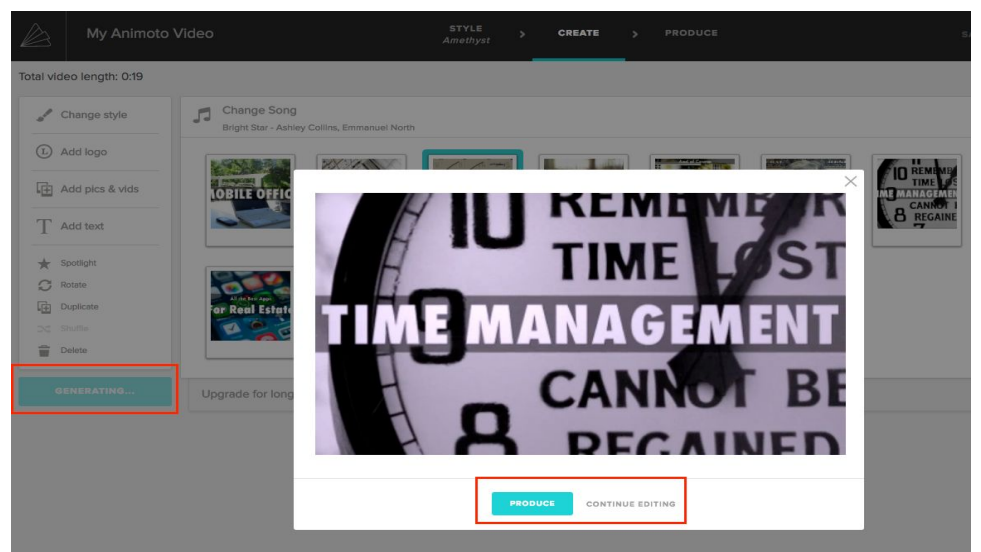
Click **Select** to change to that song



Click **Preview Video** to watch your video

If happy, click **Produce** to finish/save it

If you want to make any changes, click **Continue Editing**



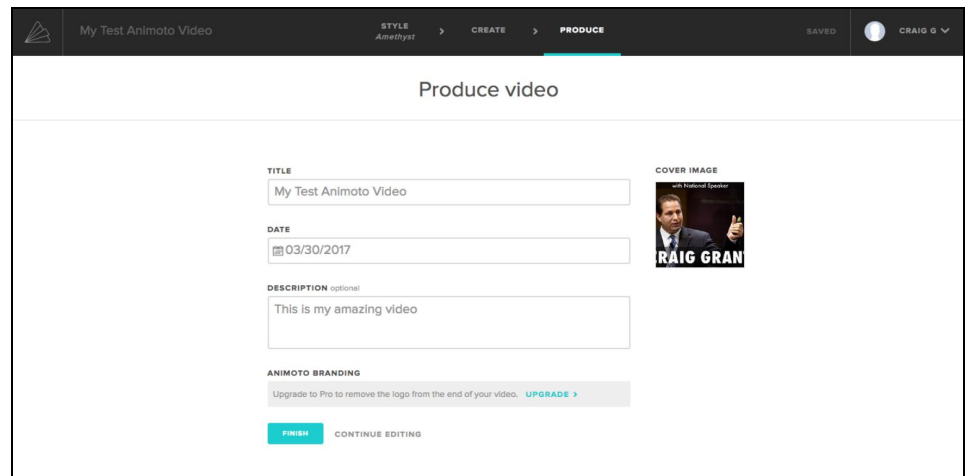
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If you clicked **Produce**

Fill in the **information** (title, date, description) and select your **Cover Image**

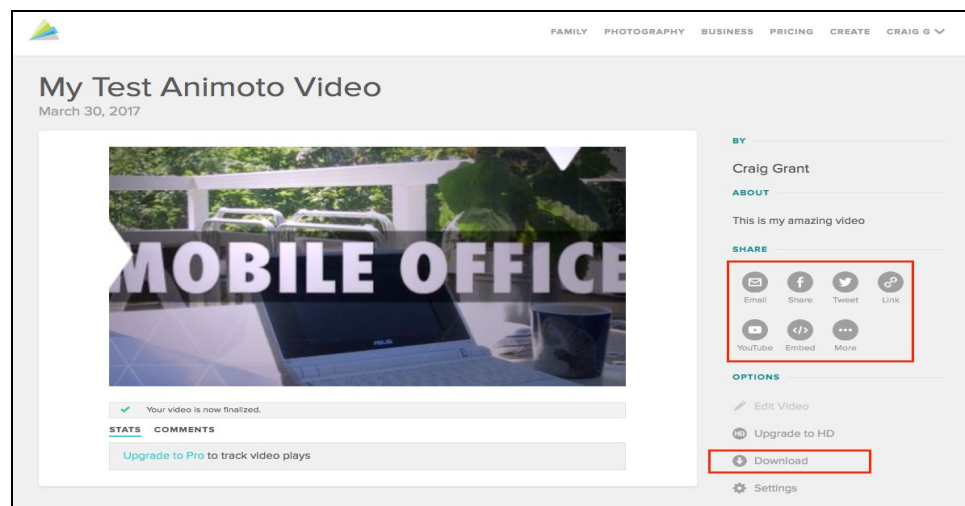
Then click **Finish**



The screenshot shows the 'Produce video' interface in Animoto. At the top, there are navigation tabs for 'STYLE', 'CREATE', and 'PRODUCE', with 'PRODUCE' selected. Below the navigation, the title 'My Test Animoto Video' is entered in the 'TITLE' field. The 'DATE' is set to '03/30/2017'. The 'DESCRIPTION' field contains 'This is my amazing video'. A 'COVER IMAGE' is selected, showing a man in a suit with the name 'RAIG GRAN' below it. At the bottom, there is a 'FINISH' button and a 'CONTINUE EDITING' button.

The video will then process and you can either email it to yourself or download it as a file to your computer

If you configure them with your Animoto account you can also post it to social media or your YouTube account.



Bonus Set Up Your YouTube Channel

YouTube - as a bonus (not required) you can create a YouTube account & channel. [Click here for instructions](#) or go to <http://youtu.be/E2gVGLbpoQw>. Then from your Animoto account, click on the Account button, then Settings & add YouTube as a connected service (this will allow you to upload videos from Animoto to YouTube if desired)